



# State of New Hampshire

## Department of Safety



Division of Fire Standards and Training & Emergency Medical Services  
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### NH "DIRECT PURCHASE OPPORTUNITY" AUTOMATED EXTERNAL DEFIBRILLATORS (AED's)

June 3, 2019

The NH Division of Fire Standards and Training & Emergency Medical Services (NHFST & EMS), in cooperation with the NH Department of Administrative Services, has established three AED contracts to provide reduced pricing to state, municipal and non-profits in New Hampshire. (Contracts expire **June 30, 2020**)

Both vendors have extended their discounted pricing to any interested parties in New Hampshire

**The DEFIBTECH "Lifeline" AED is available at the "portable/mobile" package price of \$ 740.00. The "fixed location" package price is \$ 845.00.** The vendor is Lifesavers, Inc. of Fairfield, New Jersey.

**The PHILIPS "HeartStart OnSite" AED is available at the "portable/mobile" package price of \$ 665.00. The "fixed location" package price is \$ 765.00.** The vendor is Life Support Systems of Dedham, Massachusetts.

**The ZOLL "AED Plus" AED is available at the "portable/mobile" package price of \$ 1,045.00. The "fixed location" package price is \$ 1,145.00.** The vendor is Life Support Systems of Dedham, Massachusetts.

The "portable/mobile" package includes: AED, battery, 1 set of adult defib pads, carrying case, CPR Equipment Kit, AED instructions and a minimum of a 5-year warranty.

The "fixed location" package includes: the above items, an AED wall cabinet, AED wall sign and 2 AED door decals.

Individuals & commercial organizations purchasing the PHILIPS or ZOLL equipment will incur shipping charges

Current NH AED laws provide individual & organization liability protection for ownership and use of AED devices. State AED registration with the NH Bureau of Emergency Medical Services is required.

(Please turn over)

**NH 2018 AED CONTRACTS PRICING COMPARISONS**

June 3, 2019

**“PORTABLE/MOBILE” AED PACKAGES**

Lifesavers, Inc. pricing:

DEFIBTECH “Lifeline” AED with accessories ----- \$ 740.00

Life Support Systems pricing:

PHILIPS “HeartStart OnSite” AED with accessories ----- \$ 665.00

ZOLL “AED Plus” AED with accessories ----- \$ 1,045.00

**“FIXED LOCATION” AED PACKAGES**

Lifesavers, Inc. pricing:

DEFIBTECH “Lifeline” AED with accessories ----- \$ 845.00

Life Support Systems pricing:

PHILIPS “HeartStart OnSite” AED with accessories ----- \$ 765.00

ZOLL “AED Plus” AED with accessories ----- \$ 1,145.00

**Note:** Individuals and commercial organization orders for PHILIPS or ZOLL equipment, shipping charges will be applicable

No additional discounts for multiple DEFIBTECH AED purchase

For PHILIPS or ZOLL multiple AED purchase discount:

1 – 10 AED’s: NH State Contract Price

11+ AED’s: Contact Life Support Systems vendor for pricing

**Both vendors offer discounted pricing on AED accessories**

For assistance with any AED-related questions, please contact:

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NH Fire & EMS Academy

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**NEW HAMPSHIRE REVISED STATUTES ANNOTATED**

**TITLE XII  
PUBLIC SAFETY AND WELFARE**

**CHAPTER 153-A  
EMERGENCY MEDICAL AND TRAUMA SERVICES**

**AUTOMATED EXTERNAL DEFIBRILLATOR**

**Section 153-A:28**

**153-A:28 Intent.-**

I. The use of automated external defibrillators addresses an important public health problem in New Hampshire. It is the intent of the legislature to encourage the use and availability of automated external defibrillators, along with training in the use of automated external defibrillators, for the purpose of saving the lives of people in cardiac arrest.

II. Further, the legislature strongly encourages dissemination of educational information regarding automated external defibrillators and encourages the access to these lifesaving devices be made widely available to businesses, schools, fire and police departments, and other public and private organizations throughout the state.

**Source.** 2000, 302:4, eff. June 21, 2000. 2002, 156:5, eff. July 14, 2002.

**Section 153-A:29**

**153-A:29 Definitions.-** For purposes of this subdivision, "automated external defibrillator" means a medical device which combines heart monitor and defibrillator and:

- I. Has been approved by the United States Food and Drug Administration;
- II. Is capable of recognizing the presence or absence of ventricular fibrillation;
- III. Is capable of determining whether defibrillation should be performed, and
- IV. Automatically charges and requests delivery of an electrical impulse to an individual's heart, upon determination that defibrillation should be performed.

**Source.** 2000, 302:4, eff. June 21, 2000. 2002, 156.5, eff. July 14, 2002.

### Section 153-A:30

**153-A:30 Training.**- Every person, association, corporation or other organization that acquires an automated external defibrillator shall require anticipated responders expected to use the automated external defibrillator to receive training in cardiopulmonary resuscitation and automated external defibrillator use. This section shall not limit the use of the automated external defibrillator to the anticipated responder nor shall this section limit the provisions of RSA 153-A:31.

**Source.** 2000, 302:4, eff. June 21, 2000. 2002, 156:5, eff. July 14, 2002. 2008, 207.2, eff. August 15, 2008.

### Section 153-A:31

**153-A:31 Liability Limited.**- Any person who, in good faith and without compensation, renders emergency care by the use of an automated external defibrillator shall not be liable for civil damages for any acts or omissions unless the acts or omissions were grossly negligent or willful and wanton. Any person, association, corporation or other organization that acquires and maintains an automated external defibrillator for emergency care shall not be liable for civil damages other than for gross negligence or willful and wanton acts or omissions. The section shall not limit civil liability protection by any other law.

**Source.** 2000, 302:4, eff. June 21, 2000. 2002, 156.5, eff. July 14, 2002.

### Section 153-A:32

**153-A:32 Automated External Defibrillator Registry.** – There shall be established in the department of safety a registry for all automated external defibrillators in the state. The department is authorized to release information from the registry to first responders in an emergency through the enhanced 911 system. Registration shall include the address and precise location of the automated external defibrillator.

**Source.** 2002, 156:2, eff. July 14, 2002.

### Section 153-A:33

**153-A:33 Registration Required.-**

- I. The owner of an automated external defibrillator shall register with the department of safety under RSA 153-A:32 within 30 days of acquisition.
- II. Manufacturers or distributors shall provide written notice to purchasers of the requirement to register automated external defibrillators with the department.
- III. The provisions of paragraphs I and II shall not apply to owners who purchase an automated external defibrillator for use in a private residence.

**Source.** 2002, 156:2, eff. July 14, 2002.